December 31, 2023 and 2022



#### For the Years Ended December 31, 2023 and 2022

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#### **Independent Auditors' Report**

Board of Directors
Jewish Family & Vocational Service
of Middlesex County, Inc.
North Brunswick, New Jersey

#### **Opinion**

We have audited the accompanying financial statements of Jewish Family & Vocational Service of Middlesex County, Inc. (a nonprofit organization), which comprise the Statements of Financial Position as of December 31, 2023, and 2022, and the related Statements of Activities and Changes in Net Assets, Cash Flows and Functional Expenses for the years then ended, and the related Notes to the Financial Statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Jewish Family & Vocational Service of Middlesex County, Inc. as of December 31, 2023, and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Jewish Family & Vocational Service of Middlesex County, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Jewish Family & Vocational Service of Middlesex County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Jewish Family & Vocational Service of Middlesex County, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by Management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Jewish Family & Vocational Service of Middlesex County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, and other schedules included in the table of contents under Supplemental Information are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of Management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Except for the information marked unaudited, the information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Supplemental Information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 7, 2024, on our consideration of Jewish Family & Vocational Service of Middlesex County, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Jewish Family & Vocational Service of Middlesex County, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Jewish Family & Vocational Service of Middlesex County, Inc.'s internal control over financial reporting and compliance.

BKC, CPAs, PC

BHC, CARS, PC

June 7, 2024 Flemington, New Jersey

## Statements of Financial Position December 31,

#### **ASSETS**

Current assets	2023	2022
Cash and cash equivalents	\$ 1,994,612	\$ 1,941,061
Investments	232,674	202,553
Grants receivable, net of allowance		
for doubtful accounts of \$11,000 and \$11,000, respectively	628,057	511,915
Pledges receivable within one year	10,707	21,695
Prepaid expenses current	13,748	103,055
Total current assets	2,879,798	2,780,279
Property and equipment, net of accumulated		
depreciation of \$235,411 and \$244,123 respectively	52,540	82,408
Other assets		
Right-of-use asset - finance	16,074	21,433
Right-of-use asset - operating	1,816,365	580,069
Security deposits	16,938	16,938
Pledges receivable non-current	5,808	12,980
Cash - with donor restrictions	 19,194	 18,350
Total other assets	1,874,379	649,770
Total assets	\$ 4,806,717	\$ 3,512,457
LIABILITIES AND NET ASSETS		
Current liabilities		
Current maturities of Jewish Federation loan payable	\$ 9,750	\$ 9,323
Current maturities of finance lease	5,308	4,819
Current maturities of operating lease	117,419	64,085
Current maturities of deferred interest	2,250	2,677
Bank overdraft	172,372	445,990
Accounts payable	556,816	375,108
Accrued expenses	126,931	99,237
Payroll and related taxes payable	65,529	58,898
Refundable advances	-	144,079
Total current liabilities	1,056,375	1,204,216
Long-term liabilities		
Jewish Federation loan payable, net of current maturities	44,851	54,601
Finance lease, net of current maturities	12,290	17,598
Operating lease, net of current maturities	1,712,954	517,200
Deferred interest, net of current maturities	 4,332	 6,582
Total liabilities	2,830,802	1,800,197
Net assets		
Without donor restrictions	1,945,415	1,681,760
With donor restrictions	 30,500	 30,500
Total net assets	 1,975,915	 1,712,260
Total liabilities and net assets	\$ 4,806,717	\$ 3,512,457

## Statements of Activities and Changes in Net Assets For the Years Ended December 31,

		2023		2022					
	Without Donor With Donor		Without Donor						
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total			
Support and revenue									
Support									
Contribution and fundraising									
revenue	\$ 327,161	\$ -	\$ 327,161	\$ 276,351	\$ 12,500	\$ 288,851			
Jewish Federation	253,272	-	253,272	223,948	-	223,948			
Foundation grants	4,440,174	-	4,440,174	3,934,270	-	3,934,270			
Government grants	1,660,656	=	1,660,656	1,624,868		1,624,868			
Total support	6,681,263	=	6,681,263	6,059,437	12,500	6,071,937			
Revenue									
Client fees	399,137	_	399,137	403,969	-	403,969			
Net assets released from restrictions	· -	_	-	57,792	(57,792)	· -			
Total revenue	399,137		399,137	461,761	(57,792)	403,969			
Total support and revenue	7,080,400	-	7,080,400	6,521,198	(45,292)	6,475,906			
Expenses									
Program services									
Counseling	448,927	-	448,927	291,514	-	291,514			
Elderly	5,449,372	-	5,449,372	4,163,545	-	4,163,545			
Vocational services	316,913	-	316,913	324,007	-	324,007			
Community outreach	394,969	-	394,969	954,027	-	954,027			
Total program services	6,610,181	-	6,610,181	5,733,093	_	5,733,093			
Management and general	234,087	-	234,087	254,741	-	254,741			
Fundraising	82,510		82,510	55,537		55,537			
Total expenses	6,926,778		6,926,778	6,043,371		6,043,371			
Other income (expense)									
Unrealized gains	32,812	-	32,812	5,036	-	5,036			
Interest income	72,548	=	72,548	6,239	-	6,239			
Other income	18,572	=	18,572	21,085	-	21,085			
Loss on disposal of property and equipment	(13,899)		(13,899)	-					
Total other income	110,033		110,033	32,360		32,360			
Increase in net assets	263,655	-	263,655	510,187	(45,292)	464,895			
Net assets - beginning of the year	1,681,760	30,500	1,712,260	1,171,573	75,792	1,247,365			
Net assets - end of the year	\$ 1,945,415	\$ 30,500	\$ 1,975,915	\$ 1,681,760	\$ 30,500	\$ 1,712,260			

See accompanying notes to the financial statements.

## **Statements of Cash Flows For the Years Ended December 31,**

	2023	 2022
Cash flows from operating activities		
Increase in net assets	\$ 263,655	\$ 464,895
Adjustments to reconcile increase in net assets to net		
cash provided by operating activities		
Depreciation	15,969	11,399
Amortization of operating lease right-of-use asset	5,359	69,391
Amortization of finance lease right-of-use asset	268,861	-
Loss on disposal of property and equipment	13,899	-
(Increase) decrease in assets		
Grants receivable	(116,142)	15,350
Pledges receivable	18,160	2,084
Prepaid expenses	89,307	(93,460)
Deposits	-	(4,438)
Increase (decrease) in liabilities		
Principal payments on operating lease	(256,069)	(62,817)
Bank overdraft	(273,618)	208,696
Accounts payable	181,708	48,100
Accrued expenses	27,694	7,054
Payroll and related taxes payable	6,631	7,281
Refundable advances	(144,079)	144,079
Net cash provided by operating activities	101,335	817,614
Cash flows from investing activities		
Purchase of investments	(30,121)	(202,553)
Purchase of property and equipment	-	(65,928)
Net cash used in investing activities	(30,121)	(268,481)
Cash flows from financing activities		
Principal payments on Jewish Federation loan payable	(9,323)	(8,915)
Principal payments on finance lease	(4,819)	(4,374)
Payments on deferred interest	(2,677)	(3,084)
Net cash used in financing activities	(16,819)	 (16,373)
Net increase in cash, cash equivalents, and restricted cash	54,395	532,760
Cash, cash equivalents, and restricted cash at beginning of year	 1,959,411	 1,426,651
Cash, cash equivalents, and restricted cash at end of year	\$ 2,013,806	\$ 1,959,411
Supplemental disclosure of cash flow information  Cash paid during the year for  Interest  See accompanying notes to the financial st	\$ 2,677	\$ 3,084

See accompanying notes to the financial statements.

#### Statement of Functional Expenses For the Year Ended December 31, 2023

			ocational						
	Counseling	Elderly	zenship and migration	Community Outreach		nagement d General	Fur	ndraising	Totals
	Counseling	Literry	 iiiigiatioii	Outreach	an	u General	Tul	idiaisiiig	Totals
Salaries	\$ 284,021	\$ 534,996	\$ 189,599	\$ 250,863	\$	43,855	\$	42,035	\$ 1,345,369
Payroll taxes	24,800	45,315	16,424	21,336		8,663		3,641	120,179
Employee benefits	39,380	53,657	31,192	26,172		11,791		1,151	163,343
Insurance	2,382	4,487	1,590	2,837		21,191		353	32,840
Professional fees	12,269	-	-	-		92,734		-	105,003
Office expenses	715	1,260	-	-		14,029		1,484	17,488
Program expenses	33,048	4,637,532	42,363	48,090		302		22,060	4,783,395
Printing	-	-	-	-		7,954		-	7,954
Occupancy cost	44,486	83,088	29,446	38,961		24,447		6,529	226,957
Repairs and maintenance	455	858	304	402		70		67	2,156
Advertising	597	65,224	-	-		6,037		535	72,393
Dues and subscriptions	2,378	-	921	-		-		-	3,299
Professional development	118	223	79	105		19		17	561
Transportation	-	10,480	497	2,412		754		1,300	15,443
Interest	833	4,350	2,036	555		1,111		370	9,255
Miscellaneous	74	1,552	212	258		609		2,469	5,174
Depreciation	3,371	6,350	 2,250	2,978		521		499	15,969
Total expenses	\$ 448,927	\$ 5,449,372	\$ 316,913	\$ 394,969	\$	234,087	\$	82,510	\$ 6,926,778

#### Statement of Functional Expenses For the Year Ended December 31, 2022

			ocational		3.7				
	Counseling	Elderly	enship and migration	Community Outreach		nagement d General	Fur	ndraising	Totals
	Counscing	Elucity	 inigiation	Outreach	and	u Ochciai	1 ui	luraising	Totals
Salaries	\$ 209,693	\$ 437,632	\$ 197,797	\$ 334,958	\$	45,761	\$	30,067	\$ 1,255,908
Payroll taxes	18,103	37,781	17,076	28,917		3,951		2,596	108,424
Employee benefits	9,601	16,370	29,809	18,401		35,603		768	110,552
Insurance	3,098	6,465	2,922	4,948		23,786		444	41,663
Professional fees	-	-	299	298		58,090		-	58,687
Office expenses	-	-	-	-		64,697		-	64,697
Program expenses	11,751	3,564,384	41,536	497,622		29		2,377	4,117,699
Printing	-	-	-	-		9,230		4,090	13,320
Occupancy cost	34,657	72,329	32,691	55,360		7,563		4,969	207,569
Repairs and maintenance	-	-	-	-		2,775		-	2,775
Advertising	-	-	-	-		-		9,513	9,513
Dues and subscriptions	-	-	-	-		1,729		-	1,729
Professional development	-	-	-	2,190		-		-	2,190
Transportation	-	23,651	-	7,884		-		-	31,535
Interest	211	1,124	535	151		286		86	2,393
Miscellaneous	26	402	281	1,148		995		466	3,318
Depreciation	4,374	3,407	 1,061	2,150		246		161	11,399
Total expenses	\$ 291,514	\$ 4,163,545	\$ 324,007	\$ 954,027	\$	254,741	\$	55,537	\$ 6,043,371

#### **Notes to the Financial Statements**

#### Note 1 - <u>Summary of significant accounting policies</u>

#### Nature of activities

Jewish Family & Vocational Service of Middlesex County, Inc. D/B/A Jewish Family Services of Middlesex County (the Organization) was formed on May 2, 1980, as a non-profit organization to provide youth and family services, comprehensive services to the elderly, vocational services, and immigrant resettlement program services to the community. Primary sources of revenue are derived from Governmental and Foundation grants and other charitable contributions.

#### Basis of presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting.

#### Income taxes

The Organization has been notified by the Internal Revenue Service that they are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization is further classified as an Organization that is not a private Organization under Section 509(a)(3) of the Code. The most significant tax positions of the Organization are its assertions that it is exempt from income taxes and its determination that no amounts are subject to unrelated business income tax (UBIT). Income generated by activities that would be considered unrelated to the Organization mission would be subject to income tax. The Organization follows the guidance of Accounting Standards Codification (ASC) Topic 740, Accounting for Income Taxes, related to uncertain income tax provisions, which prescribes a threshold of more likely than not, for recognition and derecognition of tax positions taken or expected to be taken in a tax return. Management has determined that it is more likely than not, that all tax positions would be sustained upon examination by taxing authorities. Accordingly, no provision for income taxes has been recorded. The Organization files a Form 990 Return of Organization Exempt from Tax, annually with the Internal Revenue Service, as well as a State equivalent filing. Both filings are subject to audit by the appropriate authority. The Organization returns before the year ended December 31, 2020, are no longer subject to examination by Federal or State authorities due to the statute of limitations.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### **Notes to the Financial Statements**

#### Note 1 - Summary of significant accounting policies (continued)

#### Clients and client fees receivable

In evaluating the collectability of client fees receivable, the Organization analyzes its past history and identifies trends for each of its major payor sources of revenue to estimate the appropriate allowance for doubtful accounts and provisions for bad debts. Management regularly reviews data about these major payor sources of revenue in evaluating the sufficiency of the allowance for doubtful accounts. For receivables associated with services provided to patients who have third-party coverage, the Organization analyzes contractually due amounts and provides an allowance for doubtful accounts and provision for bad debts, if necessary.

#### Change in accounting standards

ASU 2016-02: In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes existing guidance for accounting for leases under Topic 840, Leases. The FASB also subsequently issued the following additional ASUs, which amend and clarify Topic 842: ASU 2018-01, Land Easement Practical Expedient for Transition to Topic 842; ASU 2018-10, Codification Improvements to Topic 842, Leases; ASU 2018-11, Leases (Topic 842): Targeted Improvements; ASU 2018-20, Narrow-scope Improvements for Lessors; and ASU 2019-01, Leases (Topic 842): Codification Improvements. The most significant change in the new leasing guidance is the requirement to recognize right-to-use (ROU) assets and lease liabilities for operating and finance leases on the balance sheet.

As a result of adopting the new standards effective January 1, 2022, the Company recorded a right-of-use asset and a lease liability payable and utilized all the available practical expedients. These included transition elections that permitted it to not reassess its prior conclusions about lease identification, lease classification and initial direct costs for existing or expired leases.

#### Cash and cash equivalents

For purposes of the Statement of Cash Flows, the Organization considers all investment instruments with a maturity date of three months or less to be cash equivalents.

#### Contributions and grants receivable

Receivables are stated at the amount Management expects to collect from balances outstanding. Management closely monitors outstanding balances throughout the year and writes off to expense all balances that are considered uncollectible.

#### Property and equipment

Property and equipment are stated at cost and depreciated over the estimated useful life of each asset. Depreciation is provided by use of the straight-line method over the following estimated useful lives:

#### **Notes to the Financial Statements**

### Note 1 - <u>Summary of significant accounting policies (continued)</u> <u>Property and equipment (continued)</u>

	Listimated
	Useful Life
Leasehold improvements	39 years
Furniture and fixtures	5 years
Transportation equipment	7 years
Monroe multimedia equipment	5 years
Office equipment	5 years

Estimated

Additions and improvements, which extend the useful lives of the respective assets, are charged to asset accounts and are depreciated accordingly, while general repairs and maintenance are expensed as incurred. There is no formal capitalization policy. The cost and related accumulated depreciation of assets sold or retired are eliminated from the accounts and any gains or losses are included in the changes in net assets.

#### Net asset classifications

Net assets are classified based on the existence or absence of donor-imposed restrictions. Net assets are defined as follows:

Net assets without donor restrictions - net assets not subject to donor-imposed stipulations, and therefore, are expendable for operating purposes.

Net assets with donor restrictions - net assets subject to donor-imposed stipulations that will be met by actions of the Organization and/or by the passage of time.

#### Revenue recognition

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

#### Contributions

Contributions of cash and other assets, including unconditional promises to give, are considered to be available for unrestricted use unless specifically restricted by the donor and are recognized as support in the period the unconditional promise is given. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions to be received in future periods are discounted at an appropriate discount rate. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

#### **Notes to the Financial Statements**

#### Note 1 - <u>Summary of significant accounting policies (continued)</u>

#### Contributions (continued)

Gifts of cash and other non-capital assets are reported as revenue with donor restrictions if the gifts are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities as net assets released from donor restrictions. If a restriction is fulfilled in the same period in which the contribution is received, the support is reported as without donor restrictions.

#### Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Schedule of Functional Expenses. Accordingly, certain costs have been allocated among the programs and services benefited. Management and general expenses include those expenses that are not directly identifiable with any specific function but provide for the overall support and direction of the Organization. Indirect expenses have been allocated based on salary expenditures.

#### Advertising expenses

All advertising costs are expensed as incurred. Advertising expense for the years ended December 31, 2023 and 2022, was \$72,393 and \$9,513, respectively.

#### Reclassifications

Certain items in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

#### Note 2 - <u>Concentrations</u>

#### Cash

The Organization maintains its cash in bank deposit accounts, which may at times, exceed federally insured limits. At December 31, 2023, and 2022, the Organization had \$670,000 and \$1,460,000 of uninsured cash in its accounts, respectively.

#### Significant donor

A significant donor is defined as one generating 10% or greater of the Organization's total support and revenue. One donor generated approximately 61% of the total support and revenue for the year ended December 31, 2023, and approximately 59% of the total support and revenue for the year ended December 31, 2022.

#### Major vendor

A major vendor is defined as one generating 10% or greater of the Organization's expenses or accounts payable. For the years ended December 31, 2023 and 2022, there were two major vendors that accounted for 72% and 78% of the accounts payable balance, respectively.

#### **Notes to the Financial Statements**

#### Note 3 - Restricted cash

Cash, cash equivalents, and restricted cash consists of the following as of December 31, 2023 and 2022:

	2023			2022
Cash and cash equivalents	\$	1,994,612	_	\$ 1,941,061
Cash with donor restrictions		19,194		18,350
Total cash, cash equivalents, and restricted cash			_	
as shown on the statement of cash flows	\$	2,013,806	_	\$ 1,959,411

#### Note 4 - Fair value measurement

Financial Accounting Standards Board (FASB) in its <u>Accounting Standards Codification</u> (ASC) Topic 820, *Fair Value Measurement*, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Soup Kitchen has the ability to access.

#### Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets.
- Quoted prices for identical or similar assets or liabilities in inactive markets.
- Inputs other than quoted prices that are observable for the asset or liability.
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 inputs must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement

#### **Notes to the Financial Statements**

#### Note 4 - Fair value measurement (continued)

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs

The following table sets forth by level, within the fair value hierarchy, the Organization's investment assets at fair value as of December 31, 2023:

	Quoted Prices				
	in Active				
	Markets for				
	Ide				
Description			Total		
Cash, Sweep and Money market funds	\$	3,152	\$	3,152	
Other investments		229,522		229,522	
Total investments	\$	232,674	\$	232,674	

#### Note 5 - Grants receivable

Included in grants receivable are amounts owed to the Organization from various state and local governmental entities.

#### Note 6 - Pledges receivable

Pledges are recognized when a donor makes a promise to give to the Organization, that is in substance, unconditional. The pledges are expected to be collected in one to five years, with the donors designating their terms of payment.

Pledges receivable at December 31 were as follows:

			2022	
Gross pledges receivable	\$	17,300	\$	36,115
Less: uncollectible allowance		-		-
Less: unamortized discount		(785)		(1,440)
Net pledges receivable	\$	16,515	\$	34,675
Amounts due in				
Less than one year			\$	10,707
One to five years			Ψ	5,808
Total			\$	16,515

Pledges due in more than one year are recognized at fair value using present value techniques with a discount rate at the prime rate on the date the promise to give was received by the Organization. The discount rate at December 31, 2023 was 2.77%.

#### **Notes to the Financial Statements**

#### Note 7 - <u>Property and equipment</u>

Property and equipment consist of the following as of December 31:

	2023			2022	
Leasehold improvement	\$	-	\$	38,580	
Furniture and fixtures		60,738		60,738	
Transportation equipment		86,732		86,732	
Monroe multimedia equipment		4,833		4,833	
Office equipment		135,648		135,648	
Total		287,951		326,531	
Less: accumulated depreciation		235,411		244,123	
Property and equipment, net	\$	52,540	\$	82,408	

Depreciation expense for the years ended December 31, 2023 and 2022, was \$15,969 and \$11,399, respectively.

#### Note 8 - Availability of financial assets

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use because of donor-imposed restrictions within one year of the balance sheet date.

Financial assets at December 31, 2023 and 2022:

	2023		2022
Cash and cash equivalents	\$ 2,013,806	\$	1,959,411
Grants receivable	628,057		511,915
Pledges receivable within one year	10,707		21,695
Total financial assets	 2,885,244		2,695,574
Less those unavailable for general expenditures within one year due to:			
Donor - restricted for Charlotte Eder Fund	-		-
Donor - restricted for SJ Harris	(5,000)		(5,000)
Donor - restricted for Wallerstein	(7,500)		(7,500)
Donor - restricted for Rose Wachtel			
Memorial Fund	(18,000)	_	(18,000)
Financial assets available to meet cash needs			
for general expenditure within one year	\$ 2,854,744	\$	2,665,074

The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due

#### **Notes to the Financial Statements**

#### Note 9 - <u>Jewish Federation loan payable</u>

The Organization entered into an agreement with Jewish Federation of Greater Middlesex County (Jewish Federation) in August 2008. The agreement allows the Organization to draw funds up to a sum not to exceed \$400,000. The Organization shall repay the loan by making monthly payments of \$1,000, beginning August 2010. Interest is imputed at 4.485%. The balance of the debt as of December 31, 2023 and 2022 was \$54,601 and \$63,924, respectively.

The loan contains covenants related to Jewish Federation having access to the Organization's records for monitoring, holding multiple seats on both the Executive Board and the Board of Directors, as well as the preparation of vision statements to be achieved to serve the needs of the Organization's constituents. The loan is secured by assets of the Organization.

The long-term debt maturing over the next five years ending December 31, 2023, and thereafter is as follows:

2024	\$ 9,750
2025	10,196
2026	10,663
2027	11,151
2028	11,662
Thereafter	1,179

#### Note 10 - Leasing agreements

The Company leases a healthcare computer software system which expires December 2026. The monthly payment is \$561.

The Company leases office space in North Brunswick, New Jersey and Monroe Township, New Jersey. The leases expire March 2031 and June 2033, respectively. The monthly payment is \$13,141 until November and the Organization moved to the new Monroe location on December 15, 2023.

The following summarizes the items on the balance sheet as of December 31, 2023:

#### Finance lease ROU assets

Equipment lease	\$ 21,433
Accumulated amortization	 (5,359)
Total finance lease ROU assets	\$ 16,074

#### **Notes to the Financial Statements**

Note 10 -	Leasing agreements (continued)	
	Finance lease liabilities	
	Current portion	\$ 5,308
	Long-term portion	 12,290
	Total finance lease liabilities	\$ 17,598
	Operating lease ROU assets	\$ 1,816,365
	Operating lease liabilities	
	Current portion	\$ 117,419
	Long-term portion	 1,712,954
	Total operating lease liabilities	\$ 1,830,373

The Company did not have access to the rate implicit in the operating lease, as such they utilized the risk-free rate as the discount rate. The following summarizes other information related to the leases as of December 31, 2023:

Cash paid for amounts included in the measurement of lease liabilities:

Operating cash flows from finance leases (i.e., interest)	\$ 1,952
Financing cash flows from finance leases (i.e., principal portion)	4,780
Operating cash flows from operating leases	113,648
Right-of-use assets obtained in exchange for finance lease liabilities	-
Right-of-use assets obtained in exchange for operating lease liabilities	1,505,157
Weighted-average remaining lease term in years for finance leases	3.00 years
Weighted-average remaining lease term in years for operating leases	12.75
	years
Weighted-average discount rate for finance leases	9.72%
Weighted-average discount rate for operating leases	3.45%

Future minimum lease payments at December 31, 2022 are as follows:

	Fi	nance	(	Operating	
2024	\$	6,732	\$	177,136	
2025		6,732		179,179	
2026		6,732		182,950	
2027		-		185,637	
2028		-		187,805	
Thereafter				1,397,136	
Total lease payments		20,196		2,309,843	
Less: present value discount		(2,598)		(479,470)	
Total lease liabilities	\$	17,598	\$	1,830,373	

#### **Notes to the Financial Statements**

#### Note 10 - <u>Leasing agreements (continued)</u>

Rent expense for the years ended December 31, 2023 and 2022 was \$160,286 and \$159,239, respectively.

#### Note 11 - Net assets with donor restrictions

Components of net assets with donor restrictions as of December 31 were as follows:

	 2023	 2022
Subject to expenditures for specified purposes		
For the senior community of Monroe Township	\$ -	\$ -
Donor - restricted for SJ Harris	5,000	5,000
Donor - restricted for Wallerstein	7,500	7,500
Permanently restricted		
Rose Wachtel Memorial Fund	18,000	18,000
Total net assets with donor restrictions	\$ 30,500	\$ 30,500

#### Note 12 - In-kind donations

The Organization receives various in-kind donations throughout the year. The values of these donations are immaterial and are not reflected in the financial statements.

#### Note 13 - Employee savings plan

The Organization offers employees a 403(b) Thrift Plan in which substantially all eligible employees participate. The employees can invest a portion of their earnings to maximum allowable levels in the Plan. There is an employer match of up to 3% of compensation. Employees become vested in the employer's contributions after completing three years of service. During the years ended December 31, 2023 and 2022, the Organization contributed \$30,063 and \$16,197, respectively, to the 403(b) Plan in the form of matching contributions.

#### Note 14 - Related party transactions

Jewish Federation is the Umbrella Organization of the area's Jewish Community. Jewish Federation brings together agencies, organizations and communities to support the Jewish people and fulfill their needs. Jewish Federation raises funds through its annual campaign to coordinate services and help support agencies that touch the lives and improve the quality of life of Jewish people in its county.

During the years ended December 31, 2023 and 2022, Jewish Federation contributed a total of \$253,272 and \$223,948, respectively, to the Organization. The Jewish Federation has advanced funds in the form of direct, non-interest-bearing loans to the Organization. Interest on the loan has been imputed and treated as deferred interest.

#### **Notes to the Financial Statements**

#### Note 14 - Related party transactions (continued)

		2022		
Deferred interest	\$	6,582	\$	9,258
Loan payable		54,601		63,924
Total proceeds received	\$	61,183	\$	73,182

#### Note 15 - Employee retention credit

The Organization's Management is claiming a refund of \$650,661, with the Department of Treasury- Internal Revenue Service. This relates to 941s filed in employer's quarterly federal tax returns of 2020 and 2021. Since the potential refund is material and uncertain the Organization's Management has decided not to include the contingent asset as part of disclosure in the Organization's financial statements as per ASU 310-10-35.

#### Note 16 - Subsequent events

The Organization's Management has determined that no material events or transactions occurred subsequent to December 31, 2023, and through June 7, 2024, the date of the Organization's financial statements issuance, which require additional disclosure in the Organization's financial statements.

#### JEWISH FAMILY & VOCATIONAL SERVICE OF MIDDLESEX COUNTY, INC. Schedule of Expenditures of Federal Awards For the Year Ended December 31, 2023

			Federal Assistance	
		Grant/Project	Listing	Grant
Grantor	Program Name	Number	Number	Expenditures
U.S. Department of Homeland Security				
Direct programs	Citizenship and Integration	21-CICET00175 &		
		CICET00284	97.010	\$ 125,000
FEMA	Emergency Food and Shelter			
	National Board Program	Phase 39 & 40	97.024	26,400
Total U.S Department of Homeland Securit	У			151,400
U.S. Department of Health & Human Services Direct programs				
Administration on Aging	Senior Medicare Patrol	90MPPG0016/58	93.048	649,929
The Corporation for National and Community Service	Retired Senior Volunteer Program	21SRBNJ013	94.002	75,000
U.S. Department of Transportation Passthrough				
NJ Transit	Enhance Mobility for Seniors a			
	Persons with Disabilities	FY 2019	20.513	25,000
Total expenditures of Federal Awards				\$ 901,329

See independent auditors' report.

#### Schedule of Expenditures of State Financial Assistance For the Year Ended December 31, 2023

Grantor	Program Title	State Account Number			Grant Expenditures		
State of New Jersey Department of Children and Families	Women's Center	23 ASMW & MW0021	\$ 150,000	1/1/23 - 12/31/23	\$	156,129	
	State Survivor Grant	FY 2024 Survivor Grant FY 2023 Survivor Grant	\$ 98,839 \$ 82,680	10/1/23 - 6/30/24 10/1/22 - 6/30/23	\$	49,420 41,340 90,760	
Total expenditures of State Financial Assistance					\$	246,889	

#### Schedule of Expenditures of County Financial Assistance For the Year Ended December 31, 2023

Grantor	Program Title	County Account Number	Grant Award Amount	Program Grant Period	Grant Expenditures
County of Middlesex Human Services Advisory Council	Elder Day Care, Clinical/Spot, Essential Needs Food Pantry, Vocational Support	23-654R	\$ 19,411	01/1/23 - 12/31/23	\$ 19,411
Total expenditures of County Financial A	ssistance				\$ 19,411

#### Notes to Schedules of Expenditures of Federal Awards, State Financial Assistance and County Financial Assistance December 31, 2023

#### Note A - Basis of accounting

The accompanying Schedules of Expenditures of Federal Awards, State Financial Assistance and County Financial Assistance include the federal, state and county grant activity of Jewish Family & Vocational Service of Middlesex County, Inc. under programs of the federal, state and county governments for the year ended December 31, 2023. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Jewish Family & Vocational Service of Middlesex County, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Jewish Family & Vocational Service of Middlesex County.

#### Note B - Summary of significant accounting policies

- (1) Expenditures reported on the schedules are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- (2) Pass-through entity identifying numbers are presented where available.

#### Note C - Indirect cost rate

The Organization has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

## Schedules of IOLTA Discretionary Grant Requirements For the Years Ended December 31,

		2023		2022				
Expenditure	Expended Amount	Budget (Unaudited)	Variance	Expended Amount	Budget (Unaudited)	Variance		
Personnel: Salaries and fringe benefits	\$ 33,000	\$ 33,000	\$ -	\$ 27,000	\$ 27,000	\$ -		
Total personnel	33,000	33,000		27,000	27,000			
Total	\$ 33,000	\$ 33,000	\$ -	\$ 27,000	\$ 27,000	\$ -		

Questioned costs

None

Equipment purchased with IOLTA funds

None

Adjustments to IOLTA expenditure reports

None

#### Schedules of Conference on Jewish Material Claims Against Germany Expenditures For the Years Ended December 31,

	2023						2022					
	Ez	xpended	Е	Budget			Expended Budget		Budget			
Expenditure		Amount		(Unaudited)		Variance		mount	(Unaudited)		Variance	
Personnel	\$	66,692	\$	66,692	\$	-	\$	65,384	\$	65,384	\$	-
Personnel socialization		-		-		-		-		-		-
Personal/nursing care	3	3,173,310	2	,958,036	(215	,274)	2	,654,001	2,	,663,426		9,425
Meals on wheels		75,000		75,000		-		70,000		70,000		-
Administrative overhead		250,429		250,429		-		250,429		250,429		-
Chore/housekeeping services		746,587		913,313	166	,726		759,649		770,000		10,351
Client transportation		18,000		18,000		-		18,000		18,000		-
Medical equipment		_		-		-		-		-		-
Dental program		1,600		2,873	1	,273		7,873		7,873		-
Emergency Assistance		-		-		-		14,187		15,000		813
Total	\$ 4	4,331,618	\$ 4	,284,343	\$ (47	,275)	\$ 3	,839,523	\$ 3,	,860,112	\$	20,589

#### Claims conference funds received in 2023:

\$4,331,618

#### Claims conference funds received in 2022:

\$3,839,523

#### Note:

Grant funds were applied exclusively for the purposes for which they were granted.

#### Schedule of NJ Transit Grant Revenue and Expenses For the Year Ended December 31, 2023

Revenue	\$ 25,000
Expenditures	
Salaries and fringe benefits	17,000
Maintenance and repairs	1,500
Materials consumed	1,500
Insurance	5,000
	25,000
Excess (shortage)	\$ -

#### Questioned costs

None

Equipment purchased with NJ Transit funds

None

Adjustments to NJ Transit expenditure reports

None



# Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors Jewish Family & Vocational Service of Middlesex County, Inc. North Brunswick, New Jersey

We have audited, in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the Financial Statements of Jewish Family & Vocational Service of Middlesex County, Inc. (the Organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 7, 2024.

#### Report Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Jewish Family & Vocational Service of Middlesex County, Inc.'s internal control over financial reporting (internal control) to determine our auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Jewish Family & Vocational Service of Middlesex County, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Report Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

#### Purpose of the Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of the audit performed in accordance with *Government Accounting Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

BKC, CPAs, PC

BHC, CARS, PC

June 7, 2024 Flemington, New Jersey



### Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

Board of Directors Jewish Family & Vocational Service of Middlesex County, Inc. North Brunswick, New Jersey

#### Report on Compliance for Each Major Federal and State Program

#### Opinion on Each Major Federal Program

We have audited the Jewish Family & Vocational Service of Middlesex County, Inc.'s (the Organization) compliance with the types of compliance requirements as subject to audit in the OMB Compliance Supplement that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2023. The Organization's major federal and state programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2023.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost principles, and Audit Requirements for Federal Awards (Uniform Guidance). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with

#### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design
  and perform audit procedures responsive to those risks. Such procedures include examining, on a
  test basis, evidence regarding the Organization's compliance with the compliance requirements
  referred to above and performing such other procedures as we considered necessary in the
  circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the
  audit in order to design audit procedures that are appropriate in the circumstances and to test and
  report on internal control over compliance in accordance with the Uniform Guidance, but not for
  the purpose of expressing an opinion on the effectiveness of the Organization's internal control
  over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal and state program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal and state program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

BKC, CPAs, PC

BHC, CARS, PC

June 7, 2024 Flemington, New Jersey

#### Schedule of Findings and Questioned Costs For the Year Ended December 31, 2023

#### **Financial Statements**

Type of auditors' report issued	Unmodified
Internal Control Over Financial Reporting: 1. Were material weakness(es) identified?	Yes <u>X</u> No
2. Were significant deficiencies identified?	Yes <u>X</u> No
Noncompliance material to basic financial statements noted?	YesX_ No
Federal Awards	
Internal Control Over Major Programs:  1. Were material weakness(es) identified?	Yes <u>X</u> No
2. Were significant deficiencies identified?	Yes <u>X</u> No
What was the type of auditors' report issued on compliance for major programs?	Unmodified
Were any audit findings disclosed that are required to be reported in accordance with 2 CFR 200 Section .516(a)?	Yes <u>X</u> No
Identification of Major Programs:	
Number(s)	Name of Federal Program or Cluster
93.048	Senior Medicare Patrol
What was the dollar threshold used to distinguish between Type A and Type B programs?	\$750,000
Did the auditee qualify as a low-risk auditee?	Yes <u>X</u> No